

 Great North Business Incubator

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***The training starts here, Empower and Perform! Join us for Sustainable Development***

**Business Incubation Management and SMME Development programme**



***We also do in house as per your request and Yes we can do it in your backyard. We are flexible with dates as per your needs****.*

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| **1** | **BIM** | **Business and Incubation Management**  |
| **Course 1: Introduction to Business Incubation (BIM)** | **10 Days** | **13 /05/-24/05/2024** | **$3950** |
| **Coaching, Mentoring and Business Consultancy services (CMBCS)** | **5 Days** | **24/06/28/06/2024** | **$2250** |
| **Course 3: Advanced Incubator Management (AIM)** | **5 Days**  | **08/07/12/07/2024** | **$2850** |
| **Upon completion of the 3 courses you get a certificate for Business Incubation Management** |
| **1.2** | **AEP** | **Agribusiness Entrepreneurship Program (AEP)** | **7 Days** | **12/08/-20/08/2024** | **$3150** |
|  |
| **1.3** | **WEP** | **Women Entrepreneurship Program** | **5 Days** | **12/08/-20/08/2024** | **$2550** |
|  |
| **1.4** | **DEP** | **Digital Entrepreneurship Program**  | **5 Days** | **22/07/-26/07/2024** | **$2850** |
|  | **BPSD** | **Business Planning and strategy development** | **6 Days** | **12/08/-19/08/2024** | **$2550** |
|  |  | **Executive and Management Coaching**  | **10 Days** | **19/08-30/08/2024** | **$2550** |
|  |  | **Management for Entrepreneurs** | **6 Days** | **12/08-19/08/2024** | **$2550** |
|  | **E** | **Entrepreneurship and How to Establish your own business** | **7 Days** | **03/06-11/06/2024** | **$2850** |
| **1.5** | **IES** | **Innovation, Entrepreneurship and Sustainability** | **5 Days** | **12/08/-16/08/2024** | **$2850** |
|  | **DOM** | **Direct and Online Marketing: Building Direct Customer Relationships** | **6 Days** | **10/05/-17/05/2024** | **$2850** |
| **1.6** | **DBISM** | **Digital Business Innovation and social media** | **6 Days** | **02/09-09/09/2024** | **$2850** |
| **1.7** | **GE** | **Global Entrepreneurship** | **5 Days** | **09/12-13/12/2024** | **$2850** |
| **18** | **BGI** | **Business Growth and Innovation** | **5 Days** | **14/10/-18/10/2024** | **$2550** |
| **1.9** | **BMS** | **Business Marketing Strategy** | **5 Days** | **07/11/-12/11/2024** | **$2850** |
| **1.10** |  | **Business Ethics and Corporate Governance** | **5 Days** | **02/09/-06/09/2024** |  |
| **1.10** | **LMSBE** | **Leadership, Management, Strategy and Business Ethics** | **6 Days** | **03/06/-10/06/2024** | **$2850** |
| **1.11** | **GBP** | **Business Planning and strategy development** | **10 Days** | **19/08-30/08/2024** | **$3770** |
| **1.12** | **MANEC** | **Managerial Economics** |  **5 Days** | **24/06/- 28/06/2024** | **$2850** |
| **1.13** | **FM** | **Financial and cash Management for SMMEs** | **10 Days** | **13/05/-24/05/2024** | **$3770** |
|  | **TBM** | **Team Building and management** | **5 Days** | **08/07-12/o7/2024** | **$2850** |
|  | **STM** | **Strategic Talent Management** | **6 Days** | **22/07/-29/07/2024** | **$2850** |
|  | **SMME G** | **SMME Corporate governance** | **6 Days** | **06/09- 13/09/2024** | **$2850** |
|  | **IMC** | **Integrated marketing and communications** | **6 Days** | **10/05-17/05/2024** | **$2850** |
|  | **NLS** | **Negotiations and Leadership skills** | **6 Days** | **13/09-20/09/2024** | **$2850** |
|  | **RKMA** | **Records Keeping, Management and Archiving** | **6 Days** | **10/05- 17/05/2024** | **$2850** |
|  | **OPM** | **Operations Management** | **6 Days** | **12/08- 19/08/2024** | **$2850** |
|  | **CMR** | **Conflict management and Resolution**  | **5 Days** | **04/11- 08/11/2024** | **$2850** |
|  | **TSM** | **Time and Stress Management** | **5 Days** | **03/06-07/06-2024** | **$2850** |
|  | **ERM** | **Enterprise Risk Management** | **6 days** | **08/11-15/11/2024** | **$2850** |
|  | **BDCM** | **Business Disaster and Continuity management** | **5 Days** | **09/09/-13/09/2024** | **$2850** |
|  | **ECMW** | **Effective Coaching and Mentoring at the workplace** | **6 Days** | **21/06- 28/06/2024** | **$2850** |
|  | **21CM** | **21St Century Management**  | **5 Days** | **08/07/-12/07/2024** | **$2850** |
|  | **DMPSS** | **Decision Making and Problem-Solving Strategies**  | **6 days** | **03/06-10/06/2024** | **$2850** |
|  | **DMS** | **Developing your Marketing Skills** | **5 Days** | **19/08-23/08/2024** | **$2850** |
|  | **HUBF** | **How to understand Business Finance** | **10 Days** | **12/08-23/08/2024** | **$2850** |
|  | **DLS** | **Develop your Leadership Skills** | **5 days** | **10/06-14/06/2024** | **$2850** |
|  | **PBP** | **Persuasive Business Proposal for Funding** | **5 Days** | **07/10/- 11/10/2024** | **$2850** |
|  | **CCA** | **Creating Competitive Advantage** | **5 Days** | **07/10/- 11/10/2024** | **$2850** |
|  | **DCDMSCV** | **Designing a Customer-Driven Marketing Strategy-Creating value for target customers** | **6 Days** | **18/10/-25/10/2024** | **$2850** |
|  | **PSSP** | **Personal Selling and Sales Promotion** | **8 Days** | **11/11- 20/11/2024** | **$2950** |
|  | **GMS** | **Guerrilla Marketing strategies** | **4 days** | **27/05-30/05/2024** | **$2850** |
|  | **UGMP** | **Understand the Global Market place** | **5 Days** | **16/09/- 20/09/2024** | **$2850** |
|  | **APR** | **Advertising and Public Relations** | **6 Days** | **04/11/-11/11/2024** | **$2850** |
|  | **ENSB** | **Effective Negotiations skills in Business** | **6 Days** | **04/11-11/11/2024** | **$2850** |
|  | **EBW** | **Effective Business Writing** | **6 Days** | **08/07-15/07/2024** | **$2850** |
|  | **SCSPEO** | **Supply Chain: Strategy and Planning for Effective operations** | **7 Days** | **09/09-17/09/2024** | **$2850** |
|  | **KIM** | **Knowledge and Information Management** | **8 Days** | **06/05-15/5/2024** | **$2950** |
|  | **ST** | **Sales Techniques- 75 Ways to master Cold calling, Sharpen your Unique, Selling Proposition** | **5 Days** | **18/10/-25/10/2024** | **$2850** |
|  | **HMM** | **How to Manage Meetings** | **5 Days** | **16/09/- 20/09/2024** | **$2850** |

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