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 Great North Business Incubator

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***The training starts here, Empower and Perform! Join us for Sustainable Development***

**Business Incubation Management and SMME Development programme**

**Training Programme Calendar 2020**

***We also do in house as per your request and Yes we can do it in your backyard. We are flexible with dates as per your needs****.*

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|  | **Code** | Courses | **Duration** | **Dates** | **Cost (US$)Per delegate** |
| 1 | **BIM** | Business and Incubation Management  |
| Course 1: Introduction to Business Incubation (BIM) | 10 Days | 10/05/-21/05/2020 | **$3950** |
| Coaching, Mentoring and Business Consultancy services (CMBCS) | 5 Days | 21/06/26/06/2020 | **$2250** |
| Course 3: Advanced Incubator Management (AIM) | 5 Days  | 06/07/11/07/2020 | **$2850** |
| Upon completion of the 3 courses you get a certificate for Business Incubation Management |
| **1.2** | **AEP** | Agribusiness Entrepreneurship Program (AEP) | 7 Days | 09/08/-15/08/2020 | **$3150** |
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| **1.3** | **WEP** | Women Entrepreneurship Program | 5 Days | 09/08/-15/08/2020 | **$2550** |
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| **1.4** | **DEP** | Digital Entrepreneurship Program  | 5 Days | 26/07/-31/07/2020 | **$2850** |
|  | **BPSD** | Business Planning and strategy development | 6 Days | 03/08/-07/08/2020 | **$2550** |
|  |  | Executive and Management Coaching  | 10 Days | 03/08-13/08/2020 | **$2550** |
|  |  | Management for Entrepreneurs | 6 Days | 03/08-13/08/2020 | **$2550** |
|  | **E** | Entrepreneurship and How to Establish your own business | 7 Days | 01/06-08/06/2020 | **$2850** |
| **1.5** | **IES** | Innovation, Entrepreneurship and Sustainability | 5 Days | 09/08/-15/08/2020 | **$2850** |
|  | **DOM** | Direct and Online Marketing : Building Direct Customer Relationships | 6 Days | 11/05/-16/05/2020 | **$2850** |
| **1.6** | **DBISM** | Digital Business Innovation and Social Media | 6 Days | 07/09-12/07/2020 | **$2850** |
| **1.7** | **GE** | Global Entrepreneurship | 5 Days | 07/12-12/12/2020 | **$2850** |
| **18** | **BGI** | Business Growth and Innovation | 5 Days | 219/10/-23/09/2020 | **$2550** |
| **1.9** | **BMS** | Business Marketing Strategy | 5 Days | 07/11/-12/11/2020 | **$2850** |
| **1.10** |  | Business Ethics and Corporate Governance | 5 Days | 07/09/-11/09/2020 |  |
| **1.10** | **LMSBE** | Leadership, Management, Strategy and Business Ethics | 6 Days | 08/06/-12/06/2020 | **$2850** |
| **1.11** | **GBP** | Business Planning and strategy development | 10 Days | 03/08-13/08/2020 | **$3770** |
| **1.12** | **MANEC** | Managerial Economics |  5 Days | 21/06/- 26/06/2020 | **$2850** |
| **1.13** | **FM** | Financial and cash Management for SMMEs | 10 Days | 10/05/-21/05/2020 | **$3770** |
|  | **TBM** | Team Building and management | 5 Days | 13/07-17/o7/2020 | **$2850** |
|  | **STM** | Strategic Talent Management | 6 Days | 22/07/-26/07/2020 | **$2850** |
|  | **SMME G** | SMME Corporate governance | 6 Days | 07/09- 14/09/2020 | **$2850** |
|  | **IMC** | Integrated marketing and communications | 6 Days | 11/05-16/05/2020 | **$2850** |
|  | **NLS** | Negotiations and Leadership skills | 6 Days | 14/09-19/09/2020 | **$2850** |
|  | **RKMA** | Records Keeping , Management and Archiving | 6 Days | 10/05- 15/05/2020 | **$2850** |
|  | **OPM** | Operations Management | 6 Days | 03/08- 11/08/2020 | **$2850** |
|  | **CMR** | Conflict management and Resolution  | 5 Days | 02/11- 07/11/2020 | **$2850** |
|  | **TSM** | Time and Stress Management | 5 Days | 01/06-05/06-2020 | **$2850** |
|  | **ERM** | Enterprise Risk Management | 6 days | 09/11-14/11/2020 | **$2850** |
|  | **BDCM** | Business Disaster and Continuity management | 5 Days | 07/09/-12/09/2020 | **$2850** |
|  | **ECMW** | Effective Coaching and Mentoring at the workplace | 6 Days | 21/06- 26/06/2020 | **$2850** |
|  | **21CM** | 21St Century Management  | 5 Days | 13/07/-17/07/2020 | **$2850** |
|  | **DMPSS** | Decision Making and Problem Solving Strategies  | 6 days | 01/06-05/06/2020 | **$2850** |
|  | **DMS** | Developing your Marketing Skills | 5 Days | 10/08-21/08/2020 | **$2850** |
|  | **HUBF** | How to understand Business Finance | 10 Days | 10/08-21/08/2020 | **$2850** |
|  | **DLS** | Develop your Leadership Skills | 5 days | 08/06-13/06/2020 | **$2850** |
|  | **PBP** | Persuasive Business Proposal for Funding | 5 Days | 05/10/- 09/10/2020 | **$2850** |
|  | **CCA** | Creating Competitive Advantage | 5 Days | 05/10/- 09/10/2020 | **$2850** |
|  | **DCDMSCV** | Designing a Customer-Driven Marketing Strategy-Creating value for target customers | 6 Days | 19/10/-23/10/2020 | **$2850** |
|  | **PSSP** | Personal Selling and Sales Promotion | 8 Days | 16/11- 22/11/2020 | **$2950** |
|  | **GMS** | Guerrilla Marketing strategies | 4 days | 25/05-30/05/2020 | **$2850** |
|  | **UGMP** | Understand the Global Market place | 5 Days | 14/09/- 19/09/2020 | **$2850** |
|  | **APR** | Advertising and Public Relations | 6 Days | 02/11/-07/11/2020 | **$2850** |
|  | **ENSB** | Effective Negotiations skills in Business | 6 Days | 02/11-07/11/2020 | **$2850** |
|  | **EBW** | Effective Business Writing | 6 Days | 13/07-18/07/2020 | **$2850** |
|  | **SCSPEO** | Supply Chain: Strategy and Planning for Effective operations | 7 Days | 07/0912/09/2020 | **$2850** |
|  | **KIM** | Knowledge and Information Management | 8 Days | 04/05-12/05/2020 | **$2950** |
|  | **ST** | Sales Techniques- 75 Ways to master Cold calling, Sharpen your Unique, Selling Proposition | 5 Days | 19/10/-23/10/2020 | **$2850** |
|  | **HMM** | How to Manage Meetings | 5 Days | 14/09/- 19/09/2020 | **$2850** |